

2011 ESTIMATED MEDICARE REIMBRUSEMENT BY CITY/STATE FOR EXICLIP

| State                         | 11100 - Punch Biopsy | 11401 - Excision w/simple closure 6mm - 10mm | 11601 - Excision malignant w/simple closure 6mm - 10mm |
|-------------------------------|----------------------|--|--|
| Alabama                       | \$99                 | \$139  | \$215  |
| Alaska                        | \$126                | \$179  | \$278  |
| Arizona                       | \$105                | \$147  | \$228  |
| Arkansas                      | \$98                 | \$138  | \$214  |
| California - Anaheim          | \$126                | \$175  | \$271  |
| California - LA               | \$123                | \$170  | \$263  |
| California - Napa             | \$125                | \$173  | \$268  |
| California - Oakland/Berkeley | \$127                | \$176  | \$272  |
| California - San Francisco    | \$138                | \$189  | \$292  |
| California - San Mateo        | \$138                | \$189  | \$292  |
| California - Santa Clara      | \$129                | \$179  | \$277  |
| California - Ventura          | \$125                | \$172  | \$267  |
| Rest of California            | \$111                | \$154  | \$239  |
| Colorado                      | \$105                | \$147  | \$228  |
| Connecticut                   | \$120                | \$168  | \$259  |
| Delaware                      | \$108                | \$151  | \$235  |
| Florida - Ft. Lauderdale      | \$114                | \$161  | \$250  |
| Florida - Miami               | \$120                | \$170  | \$264  |
| Rest of Florida               | \$107                | \$151  | \$235  |
| Georgia - Atlanta             | \$106                | \$149  | \$232  |
| Rest of Georgia               | \$102                | \$143  | \$221  |
| Hawaii                        | \$120                | \$166  | \$257  |
| Idaho                         | \$101                | \$141  | \$218  |
| Illinois - Chicago            | \$116                | \$164  | \$253  |
| Rest of Illinois              | \$103                | \$145  | \$226  |
| Indiana                       | \$102                | \$142  | \$221  |
| Iowa                          | \$99                 | \$139  | \$215  |
| Kansas                        | \$101                | \$126  | \$219  |
| Kentucky                      | \$100                | \$141  | \$218  |
| Louisiana - New Orleans       | \$108                | \$151  | \$233  |
| Rest of Louisiana             | \$101                | \$142  | \$220  |
| Maine - Southern              | \$107                | \$149  | \$231  |
| Rest of Maine                 | \$101                | \$141  | \$219  |
| Maryland - DC                 | \$124                | \$173  | \$268  |
| Maryland - Baltimore          | \$114                | \$159  | \$247  |
| Rest of Maryland              | \$107                | \$150  | \$233  |
| Massachusetts - Boston        | \$124                | \$172  | \$265  |
| Rest of Massachusetts         | \$113                | \$158  | \$244  |
| Michigan - Detroit            | \$113                | \$159  | \$247  |
| Rest of Michigan              | \$104                | \$146  | \$226  |
| Minnesota                     | \$103                | \$143  | \$222  |
| Mississippi                   | \$100                | \$141  | \$218  |

2011 ESTIMATED MEDICARE REIMBURSEMENT BY CITY/STATE FOR EXICLIP

| State                       | 11100 - Punch Biopsy | 11401 - Excision w/simple closure 6mm - 10mm | 11601 - Excision malignant w/simple closure 6mm - 10mm |
|-----------------------------|----------------------|--|--|
| Missouri - St. Louis        | \$104                | \$147  | \$227  |
| Missouri - Kansas City      | \$105                | \$148  | \$230  |
| Rest of Missouri            | \$100                | \$141  | \$218  |
| Montana                     | \$106                | \$148  | \$230  |
| Nebraska                    | \$99                 | \$139  | \$215  |
| Nevada                      | \$105                | \$154  | \$239  |
| New Hampshire               | \$108                | \$151  | \$234  |
| New Jersey - Northern       | \$124                | \$172  | \$276  |
| Rest of New Jersey          | \$117                | \$163  | \$253  |
| New Mexico                  | \$102                | \$144  | \$224  |
| New York - Manhattan        | \$128                | \$178  | \$276  |
| New York - Long Island      | \$130                | \$181  | \$280  |
| New York - Suburbs          | \$112                | \$156  | \$242  |
| New York - Queens           | \$127                | \$176  | \$242  |
| Rest of New York            | \$102                | \$142  | \$220  |
| North Carolina              | \$102                | \$143  | \$222  |
| North Dakota                | \$104                | \$145  | \$225  |
| Ohio                        | \$104                | \$147  | \$228  |
| Oklahoma                    | \$99                 | \$140  | \$224  |
| Oregon - Portland           | \$106                | \$148  | \$229  |
| Rest of Oregon              | \$102                | \$141  | \$221  |
| Pennsylvania - Philadelphia | \$116                | \$163  | \$252  |
| Rest of Pennsylvania        | \$104                | \$146  | \$226  |
| Rhode Island                | \$113                | \$157  | \$244  |
| South Carolina              | \$101                | \$141  | \$218  |
| South Dakota                | \$104                | \$145  | \$225  |
| Tennessee                   | \$101                | \$141  | \$218  |
| Texas - Austin              | \$105                | \$148  | \$230  |
| Texas - Dallas              | \$106                | \$149  | \$231  |
| Texas - Ft. Worth           | \$105                | \$147  | \$228  |
| Texas - Galveston           | \$105                | \$148  | \$230  |
| Texas - Houston             | \$107                | \$150  | \$233  |
| Rest of Texas               | \$102                | \$143  | \$222  |
| Utah                        | \$103                | \$145  | \$225  |
| Vermont                     | \$105                | \$146  | \$226  |
| Virginia                    | \$103                | \$145  | \$225  |
| Washington - Seattle        | \$114                | \$158  | \$245  |
| Rest of Washington          | \$105                | \$147  | \$228  |
| West Virginia               | \$101                | \$143  | \$221  |
| Wisconsin                   | \$102                | \$142  | \$220  |
| Wyoming                     | \$106                | \$149  | \$232  |
|                             |                      |  |  |
| Revised 04.11.11            |                      |  |  |